

# SWACHH MICRO

Manual machine for making premium quality sanitary pads

**MANUAL. DURABLE. HIGH QUALITY.**

# WHO ARE WE?



**Saral Designs** is working on increasing access to high quality sanitary napkins. Founded in 2015 by **alumni of IITs**, Saral is taking a systematic approach to address challenges in the menstrual hygiene space.

Saral has developed **India's first indigenously designed and patented** machine, 'Swachh', for producing ultra-thin sanitary napkins at a decentralised scale. While decentralization cuts down the distribution costs, the automated production ensures economies of scale and product quality. Swachh ensures production quality equivalent to that of ultra-thin napkins manufactured by multinationals at less than half of their rate, maintaining the quality parameters (of large length, high absorption using SAP gel technology, dry and soft feel).

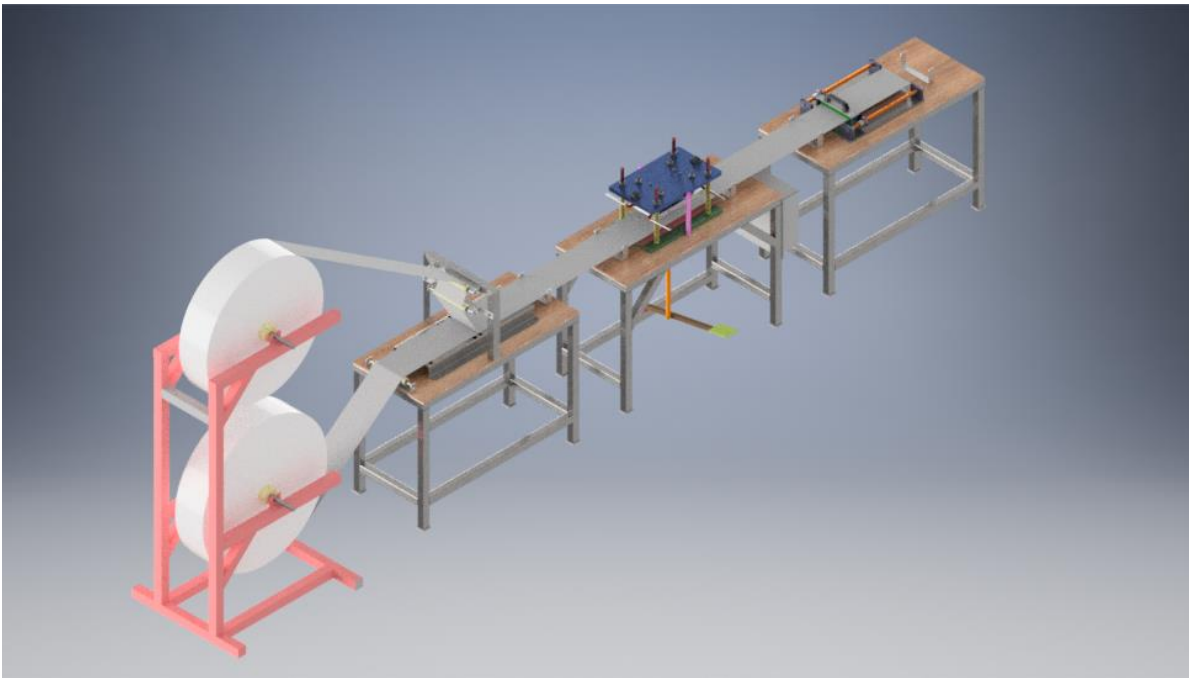
This will enable several manufacturers to collectively solve the problem of quality, access and affordability of menstrual hygiene products.

With production units spread **across 9 different countries**, Swachh machines are robust and the best choice for long term sustainability.

# SWACHH MICRO

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Manual machine for making premium quality sanitary pads



**Swachh Micro** is a Manual Sanitary Napkin making machine for producing high quality ultrathin sanitary napkins.

The machine is Low cost, compact and easily operable; hence, it can be installed at several locations making it ideal for decentral manufacturing at village level.

# Specifications of Swachh Micro

	<b>Swachh Micro</b>
Dimensions (L x B x H)	17 x 3 x 7 (Ft)
Pad Production Rate	2-3 pads/min*
Pad Type	Ultra-thin with wings
Man Power requirement	4 on M/C, 2-4 for packing
Weight	250 Kgs
Air Pressure	NA
Power Consumption	2 kW

All product specifications are subject to change without notice as we are in the process of constant innovation and improvement in the machine

\*Maximum rated capacity of the machine

# Requirements of SWACHH MICRO

	<b>Swachh Micro</b>
Power Requirement	<ul style="list-style-type: none"> <li>i. 220 VAC, <b>Single phase with 2 KW</b> load capacity</li> <li>ii. If <b>electricity supply is irregular</b> in the factory, it is advisable to purchase <b>a generator</b></li> <li>iii. IGBT based Static Voltage Stabilizer- 25 kVA</li> </ul>
Air Requirement	NA
Space Requirements	<p>Total space requirement of <b>1200 square feet</b> including</p> <ul style="list-style-type: none"> <li>i. Clean and dry storage facility for raw materials and finished goods <b>of 900 square feet</b></li> <li>ii. Clean closed room of <b>at least 300 square feet</b> needs to be maintained for the production floor and packaging of pads</li> </ul>
Staff requirements per shift	<ul style="list-style-type: none"> <li>i)1 skilled labour for operating the machine</li> <li>ii)5-6 semi- skilled labours for packaging of the product per shift (with the tri folding machine)</li> <li>iii)1 Production Manager (optional) for ensuring supply chain and managing production staff</li> </ul>
Process Guidelines	Once the machine's possession is given to the buyer, <b>detailed guidelines for production will be provided and they must be followed</b>

# Training

The training will be in 2 parts

## Part 1

This training will require the production manager to travel to Mumbai for a 2 days training program at Saral office.

The following modules will be covered:

1. Overview of the industry and Swachh technology
2. Sales and Marketing strategies
3. Pad composition
4. Keeping stock and accounts of raw materials as well as finished goods

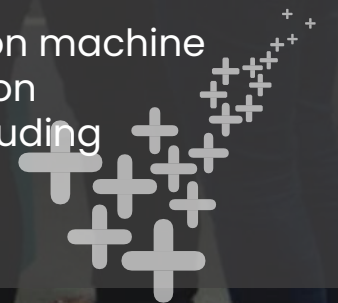
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## Part 2

After installation at the buyer's site, Saral's Engineer will provide a 10-days training on the following topics on-site to all the staff members involved in production including the production manager.

This training will cover the following modules:

1. Operating the machine
2. Loading and unloading of raw materials on machine
3. Best practices to be followed for production
4. Regular maintenance of the machine including replacement of wear and tear parts
5. Managing basic breakdown



# Installation & Warranty

## Installation details

Once the machine is received at the buyer's premises, one staff member of Saral will travel to the installation site.

The purpose of this visit will be as follows:

1. Installation of the machine
2. Inspection of the production facility
3. Make sure that the machine is commissioned properly

The cost of travelling, lodging and boarding of the Saral staff needs to be borne by the buyer. Before the installation, the buyer should procure relevant licenses, carpentry, air requirements, and electricity work at their own expense.

Note: At the time of commissioning, two personnel from the buyer's end should be present to assist Saral's engineer according to regular shift timings (8hours).

## Warranty

1. Each machine comes with a one-year warranty against manufacturing defects, damages during transportation and installation.
2. Critical Spares for regular maintenance for 1 year are provided for free at the time of installation.
3. Any component failure or part replacement beyond the Critical spares, will be payable by the buyer as per actuals. Saral can ship components as required to the buyer as per actual costs.
4. If Saral staff needs to travel to the production site for repair during the warranty period, the cost of travel, lodging and boarding needs to be borne by the buyer.
5. Regular free consultation (via audio or video calling) shall be available to the Production Engineer for any questions.

# Annual Maintenance Contract

After the warranty period, the buyer can choose to enter an Annual Maintenance Contract with Saral.

*1 year of additional critical spares are provided at the time of AMC renewal*

1. Under the AMC, Saral's field Engineer will visit the production unit 4 times a year (at scheduled intervals of 3 months each or on-call in case of a requirement by the buyer)

2. Each visit will include inspection of machine performance and components, and preventive maintenance

3. AMC does not include cost of spares or mechanical part replacements. Saral can ship/repair/replace the components as required as per actual costs







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