



SARAL DESIGN SOLUTIONS PRIVATE LIMITED

CIN: U79400MH2015PTC265489

Registered Address: EL-107, Electronic Zone, MIDC Mahape, Navi Mumbai - 400710

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Internship – Sales & Field Operations, Mumbai, India | 4-6 months

At Saral Designs, we are constantly on the mission of making better products for our customers. We aim to understand their needs, improvise on designs and serve the products to them in the most convenient manner. We are building a strong sales force for making our innovations reach their beneficiaries. The Sales & Field Operations intern's primary responsibilities are to create last mile partnerships and ensure project implementation on the field with the support of different stakeholders like NGOs, SHGs, Schools, Healthcare workers etc.

Roles & Responsibilities:

- Build the organizational network through targeted outreach and strong project planning
- Strategically identify and develop key NGO relationships to accelerate sales of Active Pads
- Assist in user-training and awareness sessions for the users/NGOs
- Strategize social marketing campaigns for specific marketing goals
- Maintain relationships with sales force / clients by providing support, information and guidance

Requirements:

- Ability to connect with others and forge strong relationships
- Strong written and verbal communication skills, able to deliver clear, concise information to partners, clients and team
- Good hold over Hindi and Marathi languages
- A customer centric, creative and analytical problem-solving mindset
- Enthusiastic to work on ground to gain maximum exposure and learning
- Willingness to travel in and around Mumbai

Further details:

For further details, please write to us at careers@saraldesigns.in

To know more about us, visit www.saraldesigns.in or our Facebook page www.facebook.com/saraldesigns